

Evaluation matrix for resolution plan of Wind World (India) Ltd

Sr No.	Parameter and Score Matrix	Max Score
1	<p>Upfront cash payment as part of Resolution Plan</p> <p>0% - 35% of RDA ,Score Range : 0-35</p> <p>2 additional bonus points shall be awarded for every 1% increase in Upfront Cash over and above 35% of RDA</p> <p>Note: Resolution Plan involving upfront cash recovery should be backed by Letter of Commitment from a Bank or Demand Draft. If Upfront Cash infusion is by way of Equity the source should be laid out in the plan.</p>	<p>35 (excluding bonus, if any)</p>
2	<p>NPV of cash on deferred payment basis /assumed term liability on the company (excludes any upfront cash payment considered above)</p> <p>0% - 35% of RDA ,Score Range : 0-28</p> <p>2 additional bonus points shall be awarded for every 1% increase in Upfront Cash over and above 35% of RDA</p> <p>NPV to be arrived at tiered discount rate corresponding to various tenors <u>Period and Rate of Discount*</u> 0-5 years – Rate of discount 8% 5-10 years – Rate of discount 10% 10-15 years – Rate of discount 15% More Than 15 years – Rate of discount 30%</p> <p>* To be applied slab wise on cash flows for the specified period</p>	<p>28 (excluding bonus, if any)</p>
3	<p>Equity in the company, post money to Creditors (As a percentage of the total paid up equity of the company)</p> <p>Expected allotment of equity (post money; on fully diluted basis) is 0% - 24% of Total Paid up Capital , Score Range : 0-5</p>	<p>5</p>
4	<p>Fresh Equity Infusion for improving operations</p> <p>0% - 15% of RDA ,Score Range : 0-7</p> <p>Period & Weightage: < 6 months - 100% weightage; >=6 < 12 months - 50% weightage; > =12 months - 0% weightage</p>	<p>7</p>

Note: For the quantitative parameters (No. 1-4), the score shall be calculated based on interpolation

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5	Reasonableness of Financial Projections i.e. Sales, EBITDA, EBIT etc.	5
6	Ability to turnaround distressed companies Managerial competence and technical abilities, key managerial personnel, track record in implementing turnaround of stressed assets etc.	10
7	Standing of Bidder/Group in sector /External Rating /adherence to financial discipline / whether NPA, including Group Companies, <12 months (Based on the track record of the Bidder) If NPA, including Group Companies <12 months, will fetch a Score of "0".	10
Total Score		100

The above evaluation matrix has to be read with process document which shall be released to the eligible Resolution Applicants only.